

**Training course: INNOVATION SERVICE PROVISION**  
**6th - 8th October 2015**  
**Holiday Inn - Keykab Khanim Safaraliyeva Street 5,**  
**Baku, AZ1010 Azerbaijan**

**Tuesday, 6th October - AGENDA**

<b>8:30 - 9:00</b>	Registration	
<b>9:00 - 9:15</b>	Introduction: short presentation of INNOVER-EAST	BZN: Klaudia TVERGYÁK
<b>9:15 - 10:00</b>	National studies and bottlenecks: presentation of Azerbaijan National Study	CPEE: Nariman RAHMANOV
<b>10:00 - 10:30</b>	<b><u>Presentation of D2.1: List of Innovation Services</u></b> <b><u>Overview of innovation services from Public Authorities</u></b> 4.1 Supporting Energy Efficiency Policy 4.2 Public Demonstration Pilot Projects 4.4 Innovative procurement (PCP, PPI, EPC)	AREA: Fabio MOREA AREA: Fabio MOREA
<b>10:30 - 10:45</b>	Coffee break	
<b>10:45 - 13:00</b>	<b><u>Overview of innovation services on Energy Efficiency</u></b> 4.11 Training in Energy Efficiency 4.12 Energy Efficiency in SMEs 4.13 Fostering Energy Efficiency Demand <b><u>Overview of innovation services for Companies</u></b> 4.3 Open Space Initiative 4.9 Support to Startups and Spinoffs 4.6 Tech. Transf. - Brokerage 4.5 International networking for SMEs 4.8 Value from IP 4.10 Proof of Concept 4.7 Technology Foresight	AREA: Fabio MOREA  IFNTUOG: Andriy YAVORSKIY AREA: Fabio MOREA
<b>13:00 - 14:00</b>	Lunch	
<b>14:00 - 14:15</b>	Knowledge and Innovation Communities	BZN: Ákos DERVALICS
<b>14:20 - 15:30</b>	<b><u>Public Authorities: case studies presentation</u></b>	
<b>14:20 - 14:55</b>	4.2 Public Demonstration Pilot Projects: ADRIACOLD and ENERPLAN projects	AREA: Marcello GUAIANA / Barbara MONACO
<b>15:00 - 15:30</b>	4.4 Innovative procurement (PCP, PPI, EPC)	European Independent Expert on Innovation Procurement: Sara BEDIN
<b>15:30 - 15:45</b>	Coffee break	
<b>15:45 - 17:00</b>	Group work to customize learned methodologies to national context	AREA: Fabio MOREA / Denis SCANDELLA
<b>17:00 - 17:30</b>	Conclusions	
<b>17:30 - 18:00</b>	Training on reporting and management issues - Only for INNOVER-EAST partners	BZN: Klaudia TVERGYÁK

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**October 6th - 8th 2015**  
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**Wednesday, 7th October - AGENDA**

<b>9:00 - 11:00</b>	<b><u>Energy Efficiency: case studies presentation</u></b>	
<b>9:00 - 9:35</b>	4.12 Energy Efficiency in SMEs:	
	a) Energy Efficiency and Cleaner Production in Industry and Energy Saving Initiatives in the Building Sector of Georgia	EE&EP: Nelly VERULAVA
	b) PINE project	AREA: Fabio MOREA
<b>9:40 - 10:15</b>	4.13 Fostering Energy Efficiency Demand:	
	a) FIESTA project	AREA: Fabio MOREA
	b) Capacity and Goals of the Belarusian Entities Providing Innovation Services in the Field of Energy Efficiency and Renewable Energy	ENECA: Tatyana POSPELOVA BELAPE: Vladimir KOUZMITCH
<b>10:20 - 10:35</b>	4.1 Supporting Energy Efficiency Policy: PATRES and BUMP projects	AREA: Fabio TOMASI
<b>10:40 - 10:55</b>	4.11 Training in Energy Efficiency: Awarenergy: summer school on energy	UNIVERSITY of TRIESTE: Vanni LUGHI
<b>11:00 - 11:15</b>	Coffee break	
<b>11:15 - 12: 30</b>	Group work to customize learned methodologies to national context	AREA: Fabio MOREA / Denis SCANDELLA
<b>12:30 - 13:00</b>	Conclusions	
<b>13:00 - 14:00</b>	Lunch	
<b>14:00 - 16:00</b>	<b><u>Companies: case studies presentation</u></b>	
<b>14:00 - 14:30</b>	4.9 Support to Start-ups and Spin-offs: Innovation Factory™	AREA: Fabrizio ROVATTI
<b>14:40 - 15:10</b>	4.3 Open Space Initiative: <a href="http://greencubator.info/en/">http://greencubator.info/en/</a> - <a href="http://ecois.me">http://ecois.me</a>	IFNTUOG: Andriy YAVORSKIY
<b>15:20 - 15:50</b>	4.10 Proof of concept: Proof of Concept Network	AREA: Maddalena FURLAN
<b>16:00 - 16:15</b>	Coffee break	
<b>16:15 - 17:30</b>	Group work to customize learned methodologies to national context	AREA: Fabio MOREA / Denis SCANDELLA
<b>17:30 - 18:00</b>	Conclusions	

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**Thursday, 8th October - AGENDA**

<b>9:00 - 10:30</b>	<b><u>EAI 360 training seminar</u></b>	EAI: Rastislav PETRÁS
	a) A walk-through of the EAI360 platform	
	b) Presentation of EAI360 structured idea incubation and acceleration programs	
<b>10:30 - 10:45</b>	Coffee break	
<b>10:45 - 12:30</b>	<b><u>EAI 360 training seminar</u></b>	EAI: Rastislav PETRÁS
	c) Demonstration and walk-through of semi-automated tools available for users of EAI360	
	d) Other incubation programs: The EAI360 online skill-building program for individual researchers and ICT experts	
	e) Success stories of EAI360 acceleration program and EAI experience	
<b>12:30 - 13:30</b>	Lunch	
<b>13:30 - 15.30</b>	<b><u>Companies: case studies presentation</u></b>	
<b>13:30 - 13:50</b>	4.8 Value from IP:	
	PatLib service	AREA: Riccardo PRIORE
<b>14:00 - 14:20</b>	4.6 Technology Transfer - Brokerage:	
	Innovation Network®	AREA: Serena PETACCIA
<b>14:30 - 14:50</b>	4.5 international networking for SMEs:	
	Enterprise Europe Network	AREA: Francesca MARCHI
<b>15:00 - 15:20</b>	4.7 Technology foresight:	
	Science and Technology Foresight Project	CNR: Ornella DE GIACOMO / Daniele BIGLINO
<b>15:30 - 15:45</b>	Coffee break	
<b>15:45 - 17:00</b>	Group work to customize learned methodologies to national context	AREA: Fabio MOREA / Denis SCANDELLA
<b>17:00 - 17:30</b>	Conclusions	